

**Results of Production and Sales [Electric Utility Business]**

**1. Sales**

**Electricity Sales**

(GWh)

	April 1, 2017– December 31, 2017 (A)	April 1, 2016– December 31, 2016 (B)	Increase/decrease (A) - (B)	Comparison (%) (A) / (B)	April 1, 2016 – March 31, 2017
Low-voltage customers	8,403	8,954	(551)	93.8	13,315
High-voltage and Extra High-voltage customers	8,936	10,019	(1,083)	89.2	13,491
Total	17,339	18,973	(1,634)	91.4	26,806

**2. Production**

**Power Supply**

(GWh)

	April 1, 2017– December 31, 2017 (A)	April 1, 2016– December 31, 2016 (B)	Increase/decrease (A) - (B)	Comparison (%) (A) / (B)	April 1, 2016 – March 31, 2017
Hokkaido Electric Power Co., Inc.					
[Water flow rate %]	[90.8]	[113.5]	[(22.7)]		[111.5]
Hydroelectric	2,583	3,238	(655)	79.8	3,846
Fossil fuel	14,497	13,997	500	103.6	20,569
[Nuclear capacity ratio %]	[ - ]	[ - ]	[ - ]		[ - ]
Nuclear	-	-	-	-	-
Renewable	105	96	9	109.3	135
Subtotal	17,185	17,331	(146)	99.2	24,550
Interchange and Purchased power	2,791	4,249	(1,458)	65.7	5,458
Power used for pumped storage	(196)	(146)	(50)	134.2	(200)
Total	19,780	21,434	(1,654)	92.3	29,808

Note: Amount of power generated from consolidated subsidiaries, Hokkaido Power Engineering and HOKUDEN ECO-ENERGY, is included in purchased power.