

**Results of Production and Sales [Electric Utility Business]**

**1. Sales**

**Electricity Sales**

(GWh)

	April 1, 2018– September 30, 2018 (A)	April 1, 2017– September 30, 2017 (B)	Increase/decrease (A) - (B)	Comparison (%) (A) / (B)	April 1, 2017 – March 31, 2018
Low-voltage customers					
Residential	4,311	4,592	(281)	93.9	10,229
Commercial and industrial	724	774	(50)	93.4	2,399
Subtotal	5,035	5,366	(331)	93.8	12,628
High-voltage and Extra High-voltage customers	5,498	6,032	(534)	91.2	12,178
Total	10,533	11,398	(865)	92.4	24,806

**2. Production**

**Power Supply**

(GWh)

	April 1, 2018– September 30, 2018 (A)	April 1, 2017– September 30, 2017 (B)	Increase/decrease (A) - (B)	Comparison (%) (A) / (B)	April 1, 2017 – March 31, 2018
Hokkaido Electric Power Co., Inc.					
[Water flow rate %]	[119.0]	[89.5]	[29.5]		[94.9]
Hydroelectric	2,620	1,840	780	142.4	3,279
Fossil fuel	7,569	8,517	(948)	88.9	21,029
[Nuclear capacity ratio %]	[—]	[—]	[—]		[—]
Nuclear	—	—	—	—	—
Renewable	62	63	(1)	98.2	148
Subtotal	10,251	10,420	(169)	98.4	24,456
Interchange and Purchased power	1,549	2,036	(487)	76.1	3,517
Power used for pumped storage	(133)	(109)	(24)	121.7	(239)
Total	11,667	12,347	(680)	94.5	27,734

Note: Amount of power generated from consolidated subsidiaries, Hokkaido Power Engineering and HOKUDEN ECO-ENERGY, is included in purchased power.